

# BUYING A HOME WORKBOOK



GRANT HOMES  
REAL ESTATE

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# BUYER INFORMATION

Name \_\_\_\_\_

Co-Buyer \_\_\_\_\_

Phone \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Email \_\_\_\_\_

Address \_\_\_\_\_

Address \_\_\_\_\_

Preferred Method of Communication  Call  Text  Email

Married?  Yes  No Children?  Yes  No Ages \_\_\_\_\_

Pets?  Yes  No Type of Pet(s) \_\_\_\_\_

Occupation \_\_\_\_\_ Employer \_\_\_\_\_

Years Employed with Current Employer \_\_\_\_\_  Full Time  Part Time

Do you currently rent or own?

Rent When does your lease expire? \_\_\_\_\_

Are you a first time buyer?  Yes  No

Own Do you need to sell before buying?  Yes  No

Urgency to buy?  Yes  No Ideal Move-In Date \_\_\_\_\_

Purchasing Price Range \$ \_\_\_\_\_ - \_\_\_\_\_

Will you be financing?  Yes  No Pre-Approved?  Yes  No

Pre-Approved Amount \$ \_\_\_\_\_ Lender \_\_\_\_\_

Lender's Info: Phone \_\_\_\_\_ Email \_\_\_\_\_

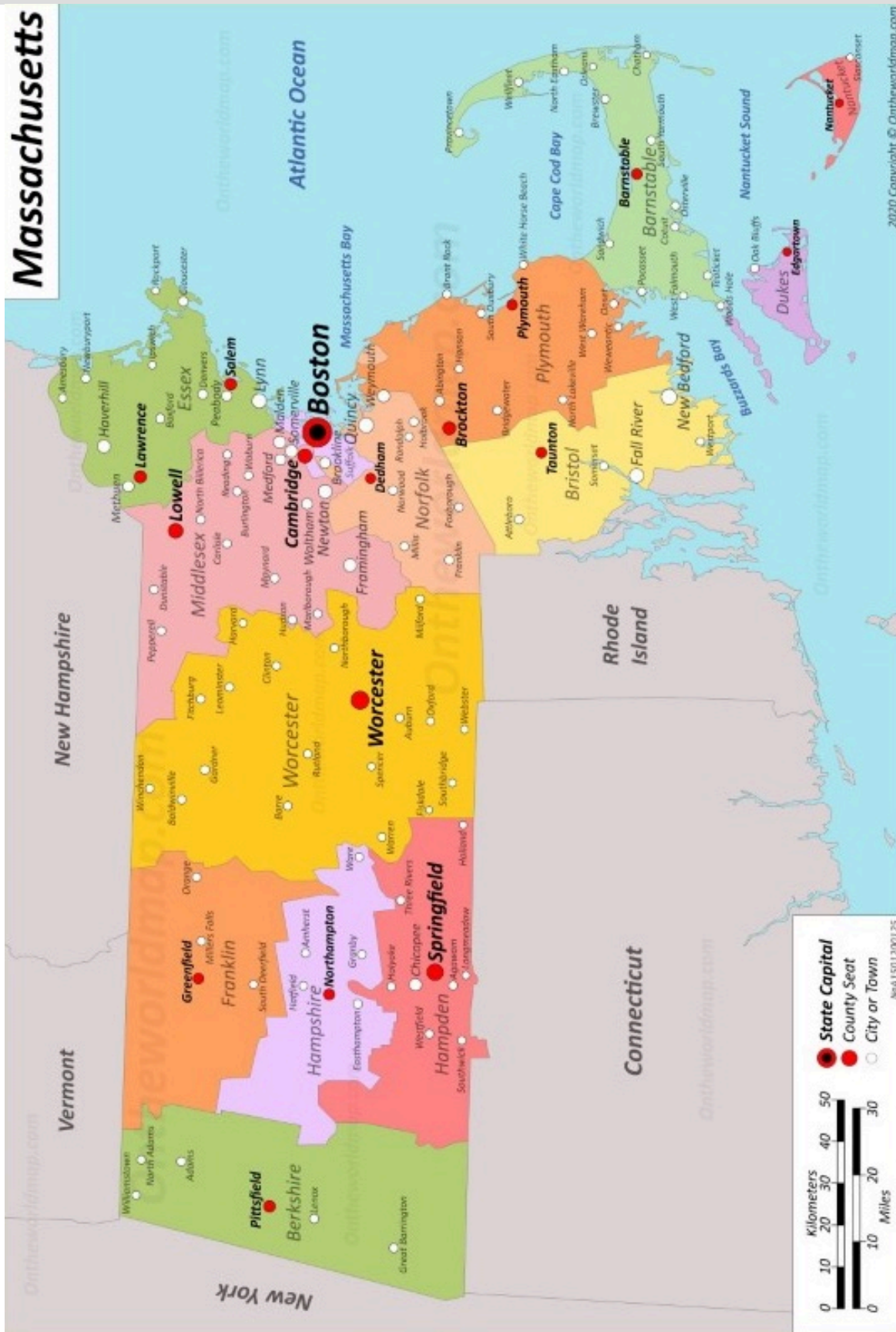
Type of Loan  Conventional  FFA  VA  USDA

Optimal Downpayment Percentage  0-9%  10-19%  20% +

Are you prepared to make an offer right away if we find a home you're interested in purchasing?  Yes  No



# MAP OF MASSACHUSETTS



# PROPERTY INFORMATION

## WHAT TYPE OF PROPERTY ARE YOU LOOKING FOR?

(Select all that apply)

- Primary Home       Vacation Home       Investment Property  
 Single Family     Multi-Family     Townhouse/Condo     Manufactured  
 New Construction     Move-In Ready     Needs a Little Work     Fixer Upper

## WHAT STYLE OF HOME DO YOU PREFER?

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## WHICH FACTOR IS THE MOST IMPORTANT TO YOU?

- The Location - within \_\_\_\_\_ miles from: \_\_\_\_\_  
 The Neighborhood  
 The School District  
 The View of: \_\_\_\_\_  
 A Specific Feature of the House: \_\_\_\_\_  
 Other: \_\_\_\_\_

Preferred Neighborhoods or Areas

Preferred School Districts

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## DAYS & TIMES YOU ARE AVAILABLE TO VIEW PROPERTIES

- S \_\_\_\_  M \_\_\_\_  T \_\_\_\_  W \_\_\_\_  T \_\_\_\_  F \_\_\_\_  S \_\_\_\_

# LOCATION & AMENITIES

## THE HOUSE NEEDS TO BE CLOSE TO

- Work: \_\_\_\_\_  School: \_\_\_\_\_  Downtown
- Highways: \_\_\_\_\_  Public Transportation  Airport
- Shopping Centers  Restaurants  Beach/Lake
- Other: \_\_\_\_\_

Deal Breakers: \_\_\_\_\_

## COMMUNITY AMENITIES

Check the amenities that you are looking for in a neighborhood.

- Gated Community  Security  Fitness Center
- Pool  Hot Tub  Playground
- Clubhouse  Community Kitchen  Movie Room
- Picnic Area  Beach/Lake Access  Dog Park
- Walking Path  Hiking Trails  Bike Path
- Golf Course  Sports Courts: \_\_\_\_\_
- Other: \_\_\_\_\_

Deal Breakers: \_\_\_\_\_

Is there anything else that you are looking for in regards to the home's location or community that would be helpful for us to know?

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# HOUSE FEATURES

Select the features that you are looking for in a home. Note which features are absolute deal breakers.

## GENERAL

\_\_\_\_\_ Bedrooms                      \_\_\_\_\_ Bathrooms                      \_\_\_\_\_ Car Garage

Wheelchair Accessible

In-Law Suite

Heat Pump

Security System

Solar Panels

Smart Home

Other: \_\_\_\_\_

Deal Breakers: \_\_\_\_\_

## KITCHEN

Open Concept

Gourmet Kitchen

Walk In Pantry

Island

Bar Seating

Wine Fridge

Gas Cooktop

Electric Cooktop

2 Ovens

Other: \_\_\_\_\_

Deal Breakers: \_\_\_\_\_

## EXTERIOR

Property with Land

Yard with Grass

Garden

Sprinkler System

Fenced In Yard

Pool

Outdoor Kitchen

Outdoor Fireplace

Deck

Other: \_\_\_\_\_

Deal Breakers: \_\_\_\_\_

# LIKES & DISLIKES

## FLOORING

	LOVE	HATE	OK	DEAL BREAKER
Hardwood	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Engineered Wood	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Laminate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vinyl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tile	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Natural Stone	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Carpet	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other/Notes: \_\_\_\_\_

## COUNTERTOPS

	LOVE	HATE	OK	DEAL BREAKER
Quartz	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Granite	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Marble	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Laminate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wood	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other/Notes: \_\_\_\_\_

## OTHER FEATURES

	LOVE	HATE	OK	DEAL BREAKER
Stairs/Multi-Story Home	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Open Concept Floor Plan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Big Yard	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fireplace - Type: _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other/Notes: \_\_\_\_\_

# ADDITIONAL NOTES

What motivated you to start your home search?

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Describe your ideal home.

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Describe your ideal neighborhood.

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What's your favorite room in the house and why?

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Anything else we haven't covered?

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*Thank you*

for trusting us with your real estate needs

